Page 1

June 20, 2007

The Board of Retirement met in regular session at 9:00 a.m. on Wednesday, June 20, 2007 in the Conference Room of the Contra Costa County Employees' Retirement Association, 1355 Willow Way, Suite 221, Concord, CA.

Present:

Richard Cabral, Brian Hast, Paul Katz, William J. Pollacek, Bob Rey, Jerry

Telles, Clifton Wedington.

Staff:

Marilyn Leedom, Retirement Chief Executive Officer; Cary Hally,

Retirement Chief Investment Officer; Rick Koehler, Retirement Accounting

Manager; Toni Warren, Retirement Administration Manager.

Outside Professional Support: Representing:

Ashley Dunning Steefel, Levitt & Weiss

Bob Helliesen Milliman, USA

Tim Price

Milliman, USA

Other Attendees:

Luz Casas

Contra Costa County Employees' Retirement Association (CCCERA) Staff

Deborah Foord

Fischer, Francis, Trees & Watts, Inc. (FFTW)

David Marmon

FFTW

Pete Nowicki

Moraga-Orinda Fire

Bob Leete

San Ramon Valley Fire

John Dewey

Capital Guardian

Luke Farrell

Laurentius Harrer Capital Guardian Capital Guardian

David Rolley

Loomis Sayles

Neil McKenna

Loomis Sayles

Betsy Sanders

UBS Global Asset Management

Christian Jochum UBS Global Asset Management

Yvette Klevan

Lazard Asset Management

John Reinsberg

Lazard Asset Management

Stephen Simpkin

Lazard Asset Management

1. Public Comment

In public comment, Pete Nowicki, of Moraga-Orinda Fire, advised the Board the Fire District is in the process of performing due diligence on changing retirement systems to cut corners and keep operating expenses down.

He noted that CALPERS discussed three different ways to terminate from retirement plans to move to CALPERS:

- 1. Leave active employees in the existing system and start with the new system.
- 2. Move all active employees to the new system and pay off unfunded liability in the existing system.
- 3. Termination by Waiver. This method would provide each employee the decision to either stay with the current plan or move to the new plan.

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Page 2 June 20, 2007

He encouraged the Board to allow Moraga-Orinda the flexibility of being able to choose option three, "Termination by Waiver".

Leedom noted staff has previously responded to Moraga-Orinda's questions regarding employer termination. The Board directed counsel and staff to respond again to Moraga-Orinda Fire on this matter. Copies of their response will be given to all Board members with an explanation on "Termination by Waiver" included.

2. Global Fixed Income Investment Manager Presentations

Introduction and Overview

Helliesen briefly reviewed the process followed in evaluating candidate firms for the Global Fixed Income mandate, the criteria established for screening potential firms, and the discussion leading up to selection of the five finalist firms. He noted management fees are almost identical and provided a brief overview of performance for each of the firms.

Investment Manager Presentations

The candidate firms provided presentation materials before the meeting, which had been given to each of the Board members in preparation for the meeting.

<u>Fischer Francis Trees & Watts, Inc. (FFTW)</u> – Deborah Foord, David Marmon Foord began by noting FFTW's working relationship with *CCC*ERA since 2000. She then discussed FFTW's global presence in other countries, ownership and organizational structure.

Marmon reviewed FFTW's diversification, risk controls, global portfolio strategies, and opportunities in other countries. He answered questions from the Board on the loss of clients, the longevity of the management team, and how derivatives are used in the portfolio.

FFTW agreed to waive the confidentiality of their documents for use in a public meeting.

<u>Capital Guardian Trust Company</u> - John Dewey, Laurentius Harrer, Luke Farrell Dewey began by noting his appreciation for the opportunity to present their product and was sorry they had previously lost CCCERA as a client. He then reviewed their organizational stability, global research, risk control, investment process and results.

Farrell discussed global currency, how often they meet as a team, global bond markets, emerging markets and high yield.

Capital Guardian agreed to waive the confidentiality of their documents for use in a public meeting.

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Page 3

June 20, 2007

The discussion concluded with questions from the Board and an explanation of the current Attorney General lawsuit on mutual funds.

Loomis Sayles - Neil McKenna, Dave Rolley

McKenna began with an overview of the firm and research. He then reviewed assets under management, longevity of the investment team, benchmarks used, currency risks, high yield and emerging markets. He noted Loomis Sayles' research and portfolio management activities are conducted out of its U.S. office.

Rolley responded to questions on the number of clients lost and size of their client's assets under management, currency composition, global bond composite and performance.

- LUNCH BREAK -

<u>UBS Global Asset Management</u> - Betsy Sanders, Christian Jochum UBS agreed to waive the confidentiality of their documents for use in a public meeting.

Sanders noted that Swiss Bank and Union Bank of Switzerland merged to form UBS Global.

Jochum explained the global aggregate core plus philosophy and approach. He then discussed global research, proprietary risk, benchmarks, investment philosophy, portfolio construction and global offices.

The presentation was concluded with responses to questions on current UBS litigation and the longevity of the investment team.

<u>Lazard Asset Management (LAM)</u> – Yvette Klevan, John Reinsberg, Stephen Simpkin Klevan began by providing the history of the company, assets under management, the number of global offices and employees for the firm. She noted over 20% of LAM is employee owned.

Reinsberg discussed how often the investment team meets, currency expertise, diversification of alpha, their investment philosophy and process. He noted their country allocation was a big driver of their performance.

Reinsberg responded to questions on high yield, emerging markets, portfolio holdings, derivatives, risk management, loss of clients and performance.

3. Action on Global Fixed Income Manager(s)

After all presentations, the Board discussed the differences between the presenters in such areas as:

- Clarity of presentation
- Use of derivatives
- Offices in other countries

Performance

There was a motion to retain Lazard Asset Management.

After discussion, it was M/S/C to call for the question. (Yes: Cabral, Hast, Katz, Pollacek, Rey, Telles, and Wedington)

On the motion, it was M/S/C to retain Lazard Asset Management, subject to contract negotiations, a successful onsite visit and to authorize the Chief Executive Officer to sign any necessary documents. (Yes: Cabral, Hast, Katz, Pollacek, Rey, Telles, and Wedington)

4. Miscellaneous

- (a) Staff Report <u>Leedom</u> reminded board members the June 27th Board Meeting Agenda packet was in their in-boxes.
- (b) Outside Professionals' Report <u>Dunning</u> noted she will be attending the National Association of Public Pension Attorneys next week, and that Scott Johnson from Steefel will act as Board Counsel at the June 27th meeting.
- (c) Trustees' Comments Several trustees discussed their appreciation in receiving Steefel updates through e-mail. For Board members who do not have access to e-mail, Dunning will forward all e-mails to Warren who will forward as needed.

It was M/S/C to adjourn. (Yes: Cabral, Hast, Katz, Pollacek, Rey, Telles, and Wedington)

Clifton Wedington, Chairman

William J. Pollacek, Secretary